



**QUALYS™**

ON DEMAND  
VULNERABILITY MANAGEMENT



## CASE STUDY: Digital Resources Group, LLC — Helping Clients Use QualysGuard for Financial Security Certification Programs

### Business Overview

**Service:** Security assessments, consulting and certification for retail organizations with credit card-based sales.

**Scope:** U.S. and international customers

**Web site:** www.drgsf.com

### The Story

#### Business Problem

Find a cost-efficient way to conduct remote vulnerability management.

#### Operational Hurdles

Find an easy-to-use solution for clients without deep technical expertise.

#### Solution

QualysGuard Consultant enables cost-efficient, on demand vulnerability management.

### Why DRG Chose Qualys

- Effective, cost-efficient solution
- Easy to understand and use
- Supports credit card security certification
- Enables provisioning of ongoing value-added security services



**D**igital Resources Group (DRG) is a provider of information security consulting services. E-commerce, financial services, and healthcare customers rely on DRG's security expertise and ability to deliver practical solutions that meet their industry's stringent e-security requirements.

As part of their on-going efforts to provide clients with the most efficient and cost-effective solutions,

DRG turned to Qualys. QualysGuard's automated vulnerability management solution helps DRG meet its objectives by enabling customers to perform

remote assessment and ongoing vulnerability monitoring.

"QualysGuard is an essential piece of our offering," says Jim Cowing, founder and managing director of Digital Resources Group.

"When compared to other public domain security audit tools, QualysGuard is much easier to implement, understand and use, which translates to greater efficiency for our clients."

DRG offers a variety of certification programs (VISA CISP, MasterCard SDP, Realtor

Secure, HIPAA) to help clients maneuver through the often complex and stringent security compliance requirements of various industries. Utilizing its customized vulnerability management reports, these customers can use QualysGuard to prove the security of their own operations. When vulnerabilities and security issues are identified, DRG provides the value-added remediation services

necessary to protect their e-businesses against security threats and achieve compliance with industry standards.

"One of the greatest benefits of QualysGuard

*"QualysGuard is a very valuable tool and a perfect fit for financial security certifications."*

**Jim Cowing**  
Managing Director, DRG

is the ability to provide 'self assessment' certifications for the service provider market," says Cowing. "QualysGuard is a perfect fit for financial security certifications because its automated auditing of network infrastructure can be used for credit card transactions."

Digital Resources Group also resells QualysGuard to provide a long-term solution that helps clients with ongoing implementation of layered security measures and vulnerability remediation.

[www.qualys.com](http://www.qualys.com)

© Copyright 2005 Qualys, Inc. All rights reserved. Qualys, the Qualys logo, and QualysGuard are trademarks of Qualys, Inc. All other company, brand and product names may be marks of their respective owners.