



# SOLUTION BRIEF

Integrated Solution for Edge Security

## Network Access Management Solution for Effective Scan & Block Security

### Qualys and Vernier Joint Solution Solidifies Edge Security

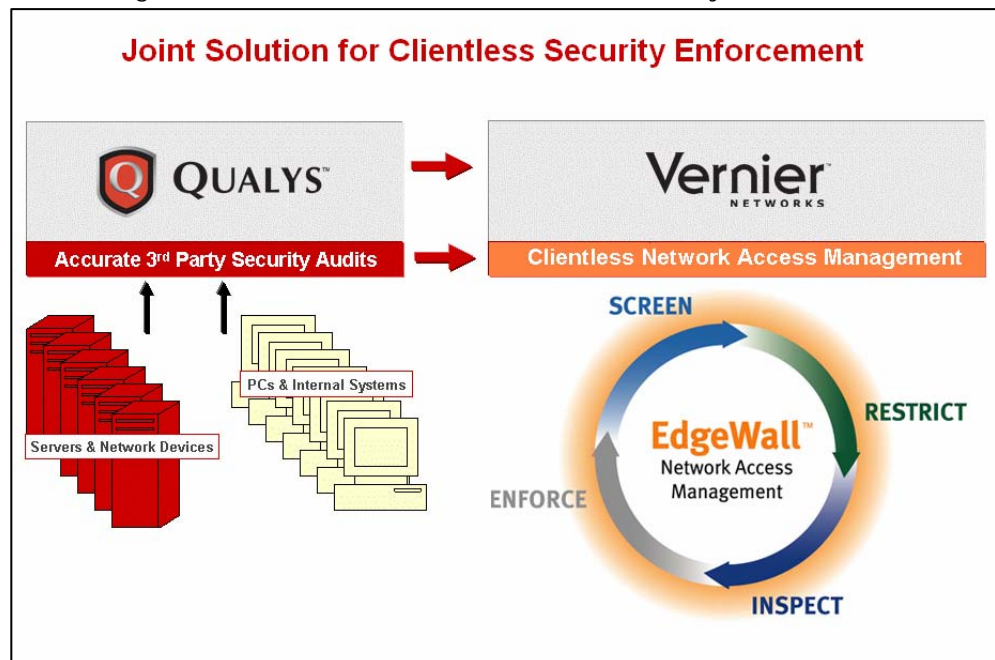
Enterprises have realized that providing hard-shell security at the perimeter and going soft on the internal LAN and remote (VPN) networks is not sufficient to ensure network integrity and thwart outbreaks before they occur. Even if one infected node exists on the network it can bring down the entire network. The notion of the outside world being bad and the inside being good is not true anymore.

Guarding and protecting the internal network is critical in providing a pre-emptive, pro-active and reactive security infrastructure. Challenges in doing so include auditing the endpoints for their security posture enforcing usage policies, and setting up a quarantine and remediation infrastructure.

### Clientless Solution Provides Effective Edge Security

The joint solution from Qualys and Vernier integrates the industry's leading solutions for Vulnerability Management and Network Access Management. With the on demand, automated QualysGuard solution,

enterprises can quickly find, rank, and track all vulnerabilities using the most comprehensive, award-winning security audit technology available. QualysGuard automates security audits and reporting, provides remediation capabilities with trouble tickets and verified fixes to vulnerabilities, and requires no infrastructure to deploy or manage. Vernier EdgeWall uses the QualysGuard vulnerability data for deriving the security status of the devices as they try to access the network and enforces identity based access control policies based on their security posture. This ensures that no unauthorized or infected devices gain network access. The joint solution provides an effective scan-and-block mechanism and protects the network from malicious unforeseen, outbreaks.



## Joint Solution Capabilities and Benefits

Qualys and Vernier offers an immediately deployable solution with unique capabilities and benefits as follows:

Requirement	Capabilities	Benefits
<b>Device Screening and Auditing</b>	Scan the device for vulnerabilities and non-compliant applications and content	Comprehensive scans identify vulnerable devices and provide accurate security posture
<b>Identity-based Access Control</b>	Authenticate end-users and identify them	User identity used to derive and enforce access policies
<b>Restrict Access</b>	Based on risk/compliancy profile, restrict access to network and corporate resources	Preempt the mere possibility of intrusions
<b>Data-Stream Inspection</b>	Provides continuous data stream inspection and isolates compromised and infected systems	Block the hostile traffic before it reaches the targeted destination
<b>Enforcement</b>	Network access policies enforced to isolate infected systems and quarantine vulnerable devices.	Preserves network infrastructure by apply policies only to the offending devices and not entire sub-nets.
<b>Incident Response and Remediation</b>	Automatically documents all security vulnerabilities and subsequent remediation with one-click links to verified fixes	Enforces remediation by isolating vulnerable devices re-directing access to remediation servers only until fixed and re-audited
<b>Reporting and Documentation</b>	Automates and documents network security audits and provides compliance reporting on vulnerability levels	Documented security audit trails to demonstrate compliance and governance
<b>Global Coverage</b>	Appliance based solution that offers global coverage, totally transparent to end-users.	Requires no additional clients on the desktop, no forklift upgrades, and offers significant cost advantages.

## To Learn More

We invite you to contact a sales representative at either company to learn more about the Integrated Clientless Vulnerability Management and Access Control Solution.

Qualys: (650) 801-6160. Vernier: (650) 526-2600.

## About Qualys

With more than 1,600 subscribers ranging from small businesses to multinational corporations, Qualys has become the leader in on demand vulnerability management and policy compliance. The company allows security managers to effectively strengthen the security of their networks, conduct automated security audits, and ensure compliance with internal policies and external regulations. Qualys' on demand technology offers customers significant economic advantages, requiring no capital outlay or infrastructure to deploy and manage. Its distributed scanning capabilities and unprecedented scalability make it ideal for large, distributed organizations. Hundreds of large companies have deployed Qualys on a global scale, including DuPont, Hershey Foods, Hewlett-Packard, Standard Chartered Bank and many others. For more information, please visit [www.qualys.com](http://www.qualys.com).

## About Vernier Networks

Vernier Networks offers the industry's only clientless network access management products that enable enterprises to assure business continuity. Deployed at the network edge, Vernier's EdgeWall security appliance provides comprehensive network access management to defend against intrusions and attacks on the network by screening users and devices, restricting access, inspecting traffic for worms and viruses, and enforcing access policy. Vernier's proven security solutions operate today in thousands of networks for hundreds of customers worldwide, and have received numerous awards including InfoWorld's 2004 Technology of the Year Award and the 2003 Product of the Year Award from Network Magazine. Vernier is a privately held company headquartered in Mountain View, Calif. and can be found on the Web at [www.verniernetworks.com](http://www.verniernetworks.com).