

# Introducing the Qualys Gov Platform.

A unified and strategic approach for federal agencies' security and compliance.



Example of a customizable, user-defined dynamic dashboard for tracking real-time progress of WannaCry remediation alerts.

#### Flexible. Comprehensive.

As the only security vendor with a FedRAMP-certified scanning platform, Qualys has the experience and technology to help civilian and defense federal agencies, as well as state and local governments. With Qualys Gov Platform, you can identify, detect, protect and respond to cyber threats, meet regulatory and compliance requirements, and protect digital transformation efforts.

FISMA



NIST

U.S. federal agencies must comply with White House cybersecurity Executive Orders and strict compliance requirements, such as FedRAMP, National Institute of Standards and Technology (NIST) standards, and the Federal Information Security Management Act (FISMA); and act on urgent IT modernization mandates to expand their cloud computing adoption.

Like their private-sector counterparts, federal Chief Information Officers (CIOs) and Chief Information Security Officers (CISOs) face budget constraints, skilled staff shortages, and confusing vendor noise. They must fulfill lofty digital transformation expectations while preventing and mitigating increasingly sophisticated and aggressive cyberattacks.

At Qualys, we understand these challenges. For almost 20 years, Qualys has helped government and commercial organizations attain and sustain rock-solid security and compliance postures, while they safely pursue their strategic mission and continuous IT innovation.

### Why Qualys?

### FedRAMP Authorized and CDM Approved

Qualys Gov Platform obtained FedRAMP
Authorization to Operate (ATO) in 2016, an approval that requires a lengthy and rigorous process. Since FedRAMP standardizes how FISMA applies to cloud service providers, Qualys' authorization streamlines federal government customers' assessment and approval process for adopting our platform. Qualys Gov Platform is also on the Approved Products List of the General Services Administration's (GSA) CDM program, which requires a Department of Homeland Security (DHS) qualification process.

#### 74% of the Forbes Global 50 Can't Be Wrong

Qualys' 10,300+ customers include 74% of the Forbes Global 50 and almost half of the Global 500, while its robust partner ecosystem features leading managed security service providers and security consulting firms including EY, IBM, DXC Technology, NTT, Verizon, SecureWorks, Deloitte and others.

#### Deployment Flexibility

For agencies with strict data storage requirements, Qualys offers multiple deployment options, including on-premises, private, hybrid, public and government cloud. A private cloud option provides an alternative with all the benefits of Qualys Gov Platform within the walls of your datacenter. Qualys Private Cloud Platform (PCP), available as a full server, virtual rack and as a standalone appliance, allows organizations to store data locally and under their control. The all-in-one PCP devices are pre-loaded with the Qualys software and pre-configured for quick and easy deployments. They're updated by Qualys and our cleared partners.

#### **Total Cloud Protection**







Qualys helps ensure that federal customers moving workloads to the cloud, including their VMs, cloud instances and containers, are secure and compliant across cloud platforms. Qualys has agreements and seamless integrations with most major cloud providers, so you can conduct required asset discovery, asset management, vulnerability management, web application scanning, threat prioritization, policy compliance and more.

# Low TCO, Simple Deployment

Our platform's revolutionary architecture, which includes a software-as-a-service (SaaS) delivery and licensing model, offers unparalleled ease of deployment and slashes the costs and complexity associated with acquiring, installing and maintaining on-premises security software. Qualys can be quickly deployed, with nothing to install or manage: All services are accessible via an intuitive web interface.

#### Robust, Scalable Backend

Qualys Gov Platform's state-of-the-art, massively scalable backend has robust, centralized capabilities for reporting, storage, data analysis, search indexing and asset tagging, among other functionality. The platform scales to the largest environments, allowing customers to seamlessly add coverage, users and services as needed. The platform performs 3+ billion IP scans, and detects 1+ trillion security events per year, with Six Sigma accuracy (99.9996%) for vulnerability scans, so customers don't waste time and resources chasing false positives. Vulnerability data is securely stored and processed in an n-tiered architecture of load-balanced servers, with encrypted databases that are physically and logically secure.

# Custom Templates for Federal Agencies

Qualys Cloud Apps offer multiple out-of-the-box templates, capabilities and pre-built content designed to streamline compliance with federally mandated regulations and policies. For example, the Qualys Policy Compliance (PC) app helps organizations comply with multiple mandates and standards in a harmonized manner – by consolidating the requirements from the multiple standards into a single view – and allows reporting on one or multiple mandates in a single report. Meanwhile, the Qualys Security Assessment Questionnaire (SAQ) app has a NIST Cybersecurity Framework template. Both PC and SAQ support out-of-the-box, automated reporting on NIST Cybersecurity Framework, NIST 800-53 controls and on the DISA STIG guidelines.

# Instant, Comprehensive Visibility

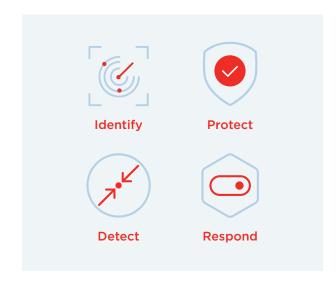
Qualys Gov Platform's sensors give organizations continuous, real-time visibility of all their IT assets – on premises, at endpoints and in clouds – for comprehensive prevention and response. Centrally managed and self-updating, the Qualys sensors come as physical or virtual appliances, or lightweight agents. A centralized, web-based, single-pane-of-glass UI gives you a complete and continuously updated view of your IT environment and its security and compliance posture.

#### Security Stack Consolidation

By consolidating your security stack on Qualys Gov Platform with our centrally managed and integrated Qualys Apps, you eliminate the plethora of siloed, heterogeneous point products that are difficult and expensive to integrate and manage. Qualys' growing suite offers 18 Apps for, among other things, vulnerability management, asset inventory, threat prioritization, web app security, policy compliance and file integrity monitoring. Equip your security teams, including those in charge of on-premises infrastructure, cloud workloads, endpoint devices, mobile devices, ICS/SCADA systems, DevSecOps environments, web apps, and IT audit and compliance, with our centralized platform, whose apps are accessible from a unified dashboard and share data and resources from a common backend.

### End-to-End Security Platform

Fully mapped to the NIST Cybersecurity Framework, Qualys Gov Platform helps your organization from identification and detection, to protection and response.



### Helping you protect your mission.

As federal agencies increase cloud adoption and digital transformation efforts, they need an integrated suite of security and compliance solutions that gives them the necessary visibility to maintain complete and continuous control of their vast and complex IT environments.

That's what Qualys Gov Platform can provide: A unified solution they can easily deploy at will and at scale, that offers visibility of their IT assets' security and compliance at an agency-wide level.

With Qualys Gov Platform, federal agencies can overcome the limitations of legacy enterprise security products designed for homogeneous, encapsulated environments. Instead, our platform offers the scale, flexibility, agility and versatility required for protecting today's hybrid, borderless, distributed and fast-changing IT environments.

With Qualys, security is not bolted on, rather it is built into digital transformation initiatives.



An all-in-one powerhouse, on your own premises, full server rack.

### Request a full trial (unlimited-scope) at qualys.com/gov

Qualys Gov Platform is easy to implement, easy to use and fully scalable – it can be deployed on premises or across public, hybrid, or FedRAMP-authorized clouds.

#### Qualys Gov Platform - A Holistic Solution for Cybersecurity

