

## Designed for Consultants

## Better equipped. Better results.

The Qualys Cloud Platform with its integrated suite of solutions enables organizations to monitor, prioritize and remediate vulnerabilities to protect their IT assets and their brand, while ensuring regulatory compliance.

Built in the cloud, the Qualys Cloud Platform brings continuous security to the global enterprise with easy-to-deploy appliances and lightweight agents that constantly gather security and compliance data. This data is automatically beamed up to the Qualys Cloud Platform, where a suite of centrally managed best-of-breed solutions allows you to monitor, detect and protect your global network – across on-premise systems, endpoints and elastic cloud environments.

One of the unique advantages of leveraging Qualys' cloud-based architecture is that each solution provides instant access to all the data gathered so it can be analyzed and correlated to quickly identify vulnerabilities, recommend remediation actions and provide you with the most comprehensive protection.

By deploying our solutions, organizations can gain actionable security intelligence into potential vulnerabilities and malware in their IT infrastructures, and comply with internal policies and external regulations.



#### **Centralized Web Console**

Centrally managed, best-of-breed solutions allow you to monitor, prioritize and remediate vulnerabilities to protect your IT and brand assets.



#### **Actionable Reporting**

Grow with your business needs to add new security solutions and scale to protect millions of IT assets all on the same infrastructure and resilient platform.

#### Six Sigma Accuracy

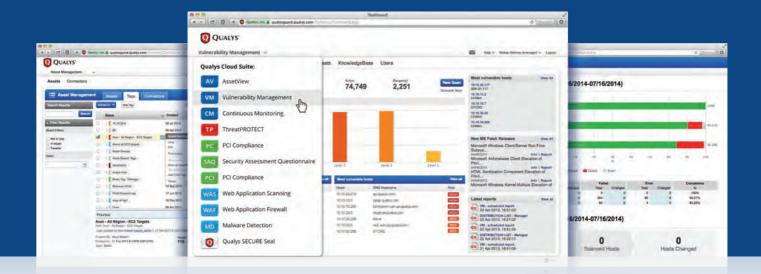
As a cloud-based solution, there is no hardware or software to install or maintain. Security intelligence and software updates are continuous and automatic.



#### Flexibility

In-person and online training is free, as well as all user conferences. Qualys subscriptions include 24x7 customer and technical support.





# Services Integration

## VULNERABILITY MANAGEMENT

Map and scan your customers' networks to determine if they are vulnerable to the latest threats. Commonly integrates with:

- Penetration Testing
- Security Program Assessments
- Incident Response
- Managed Security Services

## THREAT PROTECT

Visualize and prioritize your customers' active threats with at-a-glance dynamic dashboards.

Commonly integrates with:

- Security Posture Assessments
- Zero-Day Threat Assessments
- External Security Assessments
  - Managed Security Services

#### **SAQ**

Automates business assessments for your customers by designing, launching, and tracking questionnaires from the cloud.

Commonly integrates with:

- Security Program Assessments
- Third-Party Risk Assessments
- Procedure Control Assessments
- Security Training and Awareness

# WEB Easily discover of SQL injection Web Applications • We

## WEB APPLICATION SCANNING

Easily discover critical vulnerabilities such as SQL injections and Cross-Site Scripting on Web Applications. Commonly integrates with:

- Web Application Assessments
- Security Program Assessments
- External Security Assessments
  - Managed Security Services

#### PCI COMPLIANCE

Prepare customers of all sizes for ASV certifications and QSA audits by running PCI readiness reports. Commonly integrates with

- PCI Readiness Assessments
- PCI Compliance Road Mapping
- Payments Infrastructure Assessments
- Payments Infrastructure Strategy

## POLICY COMPLIANCE

Help customers pass security and compliance audits tied to policies, laws and regulations. Commonly integrates with:

- Industry Compliance Assessments
  - Security Program Assessments
    - Incident Response
    - Managed Security Services

## Scanner Technologies

#### **LOCAL SCANNER**

Scan any network you're on, instantly, without any configuration changes. Load our virtual machine right on to your laptop or small portable device and begin scanning with a web console that is only accessible and configured locally by you while multitasking with other industry favorite tools.

#### **REMOTE SCANNER**

Scan any network in the world, both externally and internally, by deploying a virtual machine that can be instantly connected on almost any virtualization platform within your customers' infrastructure. Save time by configuring remote scanners and scheduling scans at the office instead of on site.

## Find Your Model

#### **Just Getting Started**

Choose our Per Scan Subscription to perform services such as small vulnerability or PCI readiness assessments for your customers.

#### **Experienced Consultant or** Services Firm

Choose one our Unlimited Subscriptions. Our Professional Edition allows for you to perform scanning right from your laptop. Our Cloud Edition lets you scan any network, anywhere, and at any time from the cloud with devices such as your laptop, phone or iPad.

#### Which Scanner Technology

Local Scanner: Scan directly from a local web console on your laptop.

Remote Scanner: Scan and schedule with our Cloud Platform web console on any device by deploying a remote scanner

Hybrid Scanner: Have the best of both worlds. Scan schedule, and report directly from a local web console or our Cloud Platform web console.

	Consultant	Professional	
		Pay per Scan	Unlimited
	Ideal for Consultants	Ideal for Small Auditors	Ideal for Security Firms
Automatic Product Updates	✓	<b>✓</b>	✓
Collaborative Reporting	<b>~</b>	<b>✓</b>	<b>~</b>
Scan Scheduling	×	<b>/</b>	<b>~</b>
Scanning Interface	Local	Qualys Cloud Platform	Qualys Cloud Platform
Scanning Users	Single	Unlimited	Unlimited
Reporting Users	Unlimited	Unlimited	Unlimited
Vulnerability & PCI Scanning	Unlimited	256 Scans *	Unlimited
Web App Scanning (WAS)	×	0	0
ThreatPROTECT (TP)	×	0	0
Policy Compliance (PC)	×	<b>/</b>	0
Security Questionnaire (SAQ)	0	0	0
FREE Support and Training		1	1

<sup>\*</sup> Multiple packages available

For more information call (650) 801 7700, email consultant@qualys.com or visit https://community.qualys.com/consultant

### Over 8,800 Organizations Rely on Qualys, including 60+ of the Fortune Global 100





























































66 I couldn't compete with the larger IT consulting firms without Qualys. 99 - Joel Lanz

O Available as add-on