

How to Build a Resilient Cybersecurity Program

A Continuous Security Intelligence Platform to Empower IT & Security Teams

Managing vulnerabilities in your complex, hybrid IT environment is no easy task. It seems you never have enough staff resources to detect problems, analyze the data, and apply necessary patches. Perhaps you lack the expertise to manage both cloud and on-premises vulnerabilities in parallel or to handle data reconciliation efficiently. Many organizations struggle under the weight of too many point solutions or integrations from detection to remediation. Others have too many software agents to deploy and run. Industry estimates are that 50% of the security risk that organizations face results from having too many security vendors and products. The result is a lack of holistic visibility into risks across your infrastructure and an inability to quickly respond to threats. The answer is not more tools, but less.

The answer is **Qualys**.

Does this sound like you?

- ✓ Using two or more solutions to manage vulnerabilities, patches, asset inventory, threat intelligence, and more in a hybrid environment
- ✓ Must deploy, maintain and reconcile data from multiple software agents, without in-house expertise
- ✓ Not enough skilled cybersecurity resources to manage data, hardware, software, and patches
- ✓ Too much time and effort required to deploy more VM capabilities as you grow
- ✓ Lack of alignment between the security team tasked with finding vulnerabilities and the IT Operations team responsible for patching them

Why Qualys?



Single agent, single platform



Precise data, research & insights



Security automation



Rapid time to value



Better decisions, made faster



IT Ops + InfoSec teams more productive, resilient



Trusted by 10,000+ customers in 130 countries, including the majority of the Forbes 100

ALTERNATIVE SOLUTIONS	QUALYS	VALUE
IT responsible for all infrastructure and software	100% cloud delivery	Saves time & money
Full-time employees manage the vulnerability management database	Qualys manages	Saves resources
Agent proliferation needs data analysis and reconciliation	Single cloud agent, single SaaS platform	Reduces complexity
Vulnerability data requires analysis, risk profiling, and contextualization	Actionable analysis provided automatically, no searching for necessary context	Data is precise, contextual and actionable
Point solutions for every part of the security lifecycle fragments largely manual response	Closed loop security automation aligns IT and InfoSec operations	Proactively reduces risk; improves productivity and effectiveness
Additional capabilities needed require planning, implementation, services, etc.	Rapid activation of any additional security capabilities under single Qualys license	Consolidates siloed security stack



Inventory & Risk



Threat Detection



Compliance



Vulnerability Management



Remediation

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- ✔ Nothing to install
- ✔ Get up and running in no time
- ✔ Free for 30 days

About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based Security, Compliance and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings. Qualys, Qualys VMDR® and the Qualys logo are proprietary trademarks of Qualys, Inc. All other products or names may be trademarks of their respective companies.

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