



SOLUTION BRIEF

Integrated Solution for Healthcare

Security Management Solution for Automating Compliance with HIPAA Standard

Qualys and ArcSight Joint Solution Eases Compliance

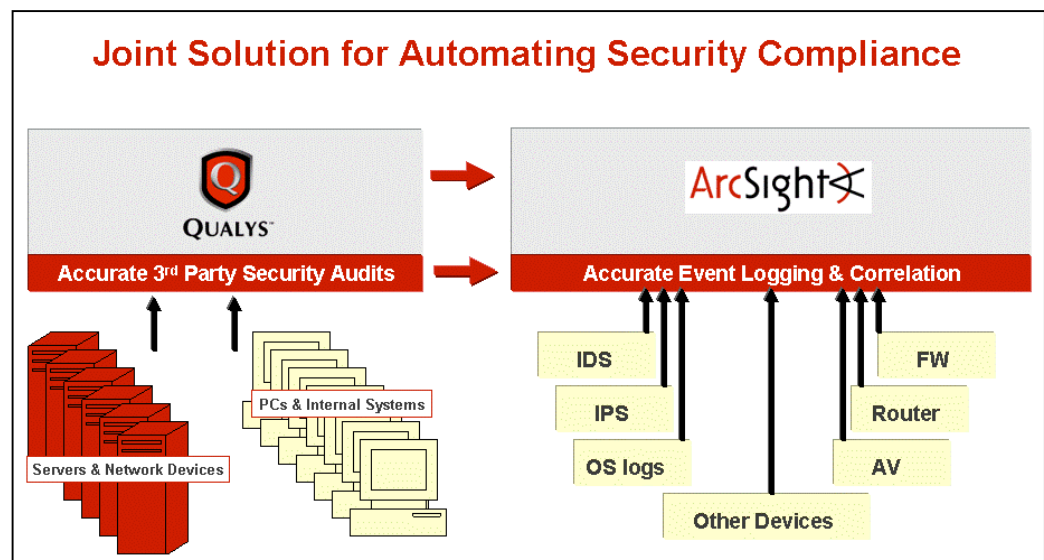
Whether large healthcare organizations are ready or not, the deadline looms on April 20, 2005 for compliance with security requirements of the Health Insurance Portability and Accountability Act of 1996 (HIPAA). Rules issued by the Department of Health and Human Services mandate compliance by healthcare organizations that create, store or transmit electronic protected health information.

Compliance with HIPAA is challenging because its comprehensive technical, physical, and administrative safeguards for security require many technologies and processes. Roadblocks include limited budgets and technical staff, which curb the ability to do real time security management, perform security audits and document compliance. To solve these challenges, Qualys and ArcSight have jointly integrated a best-in-class healthcare security management solution that automates many requirements for HIPAA.

Automation Cuts Costs, Streamlines Compliance

The automated joint solution from Qualys and ArcSight integrates the security industry's leading solutions for Vulnerability Management and Enterprise Security Management. With the on demand, automated QualysGuard solution, healthcare organizations can quickly find, rank, and track all vulnerabilities using the most comprehensive, award-winning security audit technology available. QualysGuard automates security audits and reporting, provides remediation capabilities with trouble tickets and verified fixes to vulnerabilities, and requires no infrastructure to deploy or manage. ArcSight ESM logs and correlates all security events across the enterprise.

The joint solution automatically validates accuracy and relevance of security events by importing vulnerability data from QualysGuard for correlation with real time intrusion alerts. ArcSight fulfills HIPAA compliance by automatically documenting workflow for incidence response and remediation. There is no other more accurate or easy to use solution for HIPAA compliance.



Joint Solution Features and Compliance Capabilities

HIPAA Requirement	QualysGuard Capabilities	ArcSight ESM Capabilities
Evaluation	Provides on demand audits to automatically measure, test and document security compliance	Delivers empirical, long term and holistic fact base for evaluating organizational security program
Security Management	Complete automated system for security audits and vulnerability management	Automates monitoring policies and procedures with business-relevant correlation and workflow
Risk Analysis	Largest database of vulnerability tests and intelligent scanning for comprehensive, accurate audits	Provides empirical reports to synthesize segments and systems most at risk
Risk Management	Reports automatically assess risks and priorities for vulnerability remediation	Automates remedial workflow based on risks relative to business priorities
Information System Activity Review	Automatically documents all security vulnerabilities and subsequent remediation	Automates activity review with centralized collection, analysis and reporting of all security events
Security Incident Procedures	Provides hard data for incident response	Workflow and audit capabilities save time, enforce accountability and reduce complexity of procedures
Incident Response and Reporting	Accurate scans automatically confirm vulnerabilities and provide one-click links to verified fixes	Centralized communication platform streamlines response and reporting
Awareness and Training	Cuts guesswork in teaching staff and management about real-world protection of the network	Customizable knowledge base ensures central coordination of information for training
Security of Business Partners	Automates and documents network security audits of business associates	Centralizes repository of audit data for business associate contracts

To Learn More

We invite you to contact a sales representative at either company to learn more about the Integrated Enterprise Security Management Solution for Healthcare. Qualys: (650) 801-6160. ArcSight: (408) 864-2600.

About Qualys

Qualys, Inc. is the leader in on demand vulnerability management. The company allows organizations of all sizes to effectively secure their networks, conduct automated security audits, and ensure compliance. Qualys automates the discovery and remediation of security vulnerabilities. The web-based technology requires no capital outlay or infrastructure to deploy and manage. Thousands of customers rely on Qualys, including leading healthcare organizations such as Novartis, Kaiser Permanente, Geisinger Health System, Cedars-Sinai Medical Center Cincinnati Children's Hospital, and others. To learn more, please visit www.qualys.com.

About ArcSight

ArcSight, Inc. is the leader in Enterprise Security Management (ESM) solutions. The award winning ArcSight ESM enables enterprises to centrally manage information risk. By comprehensively collecting data such as from QualysGuard, ArcSight ESM provides accurate, real time internal, external threat management and compliance reporting. Customers include leaders in financial services, banking, telecommunications, high technology, retail, healthcare, and biotech, plus more than 20 large federal agencies. To learn more, please visit www.arcsight.com.