

## Best Practices from a Qualys Customer

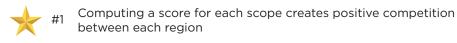
Paris
Thursday 23 January





## **Best Practices from a Qualys Customer**

## Once upon a time... More than a vulnerability scan program



#2 Some IT admins and managers have a part of their annual bonus calculated based on the score

#3 Some Business Units are not fairly assessed as scanning of all their IP addresses is not mandatory

#4 Creation of a fairplay score to have BU register more assets, but difficult to keep up-to-date

#5 Local teams don't always have the time to work on the service (ex : business value)

#6 Choose a popular and well-known programming language! (Python vs Ruby)

r #7 Adapting our scripts took time

#8 Exploring and playing with the scanning profiles and report templates helps to find the ones we need

#9 We can't rely on these reports only as we need to communicate the VuDiP score

#10 Establish a trustworthy relationship with our OT contacts

#11 Communication (contents & format) to Directors and Managers is not to be neglected

#12 Invest time to properly delegate scanning rights (allowed scope, training)