



QUALYS SECURITY CONFERENCE 2018

Where Are We Now and Where is the Industry Going?

Making the World Safer - One App at a Time

Philippe Courtot

Chairman and CEO, Qualys, Inc.

Our Beginnings

Qualys Cloud Platform 1.0

The Vulnerability Management
years – 1999 to 2011

Huge resistance to
Cloud adoption

Scalability/accuracy

Consolidation
of best-of-breed
solutions

Where Are We Now?

Qualys Cloud Platform 2.0

Delivering an Integrated Suite of Security and Compliance solutions - 2012 to 2018

Major re-architecting of our Back-End

Started OPS, DevOps, Customer Support and Engineering In India

Expanded our solution to more than 10 Apps and made our first technology acquisitions

Where Are We Going?

Qualys Cloud Platform 3.0

Single pane of view that unifies IT, Security & Compliance - Entering the OT and IOT space - 2019 to 2021

Groundbreaking
Global IT Asset
Inventory solution

Consolidating
more solutions

Bringing to market
an integrated
Incidence Response
solution

Where is the Industry Going?

Major Consolidation

The era of the Cloud is coming fast and furious and unavoidable
- 2019 to 2021

The Irresistible Rise of the Public Cloud Platforms

From Business continuity to Cyber Resilience

Building Security In
- Not Bolting it on

Accelerated Industry Consolidation