



DEFINING THE Qualys Enterprise TruRisk™ Platform

New CISO challenges require a new way to manage risk

CISOs find themselves in a challenging position, squeezed from the two ends of the cybersecurity spectrum. On one side, their teams must analyze and remediate mounting critical and high-risk vulnerabilities across an ever-expanding attack surface using disparate tools. On the other they must clearly communicate their risk posture to external IT and executive stakeholders that demand an understanding of their organizations' cyber risk exposure in financial terms. The CISO has become both a cybersecurity leader and a business risk leader.

Introducing the Enterprise TruRisk Platform (ETP)

The Qualys Enterprise TruRisk Platform is the all-in-one, enterprise-grade cyber risk management tool that provides a unified view of risk by leveraging TruRisk, the industry-standard, risk-based prioritization metric.

Through this powerful and dynamic platform, security analysts and CISOs are empowered with actionable risk insights that translate vulnerabilities and exploits into optimized remediation actions based on business impact. Qualys customers can now aggregate and orchestrate data from the Qualys Threat Library, 25+ threat intelligence feeds, and third-party security and IT solutions, empowering organizations with the ability to measure, communicate, and eliminate risk across on-premises, hybrid, and cloud environments.

The Enterprise TruRisk Platform delivers a single view of risk



The Enterprise TruRisk Platform is the world's only integrated solution to provide a unified view of risk across cloud and on-premises infrastructure leveraging internal data, external data, and third-party risk insights.

How the Enterprise TruRisk Platform de-risks your business

The Enterprise TruRisk Platform empowers customers with a transformative approach to cyber risk management that brings in external ecosystem risk factors from third-party IT and security tools to assess the risk across the attack surface and provide actionable remediation options.

Here's how:

MEASURE



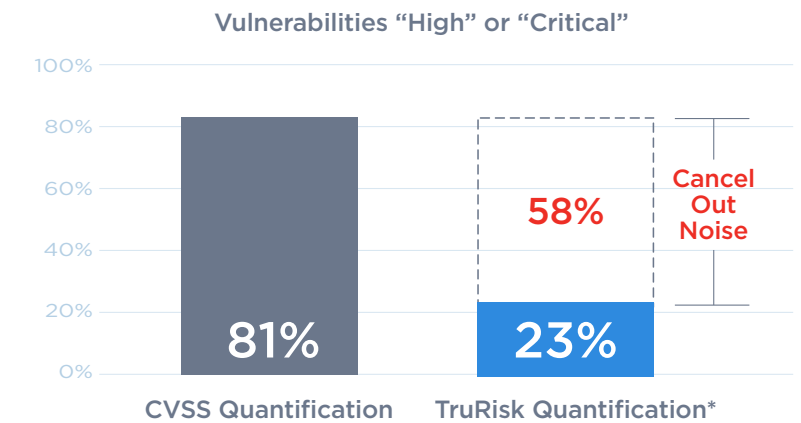
Focus on the critical risk that truly matters

Traditional cyber risk quantification, such as CVSS and EPSS, don't accurately measure business context, creating an unnecessary deluge of high and critical vulnerability tags.

Stop alert fatigue in its tracks

The Enterprise TruRisk Platform leverages 25+ sources of threat intel, business context from third-party data sources, and extensive research from the Qualys Threat Research Unit (TRU) to cancel out the noise and drive focus toward truly critical vulnerabilities.

If everything is critical, nothing is. How can Security and IT teams focus on the vulnerabilities that matter most, when CVSS classifies 81% of vulnerabilities as "high" or "critical."



COMMUNICATE



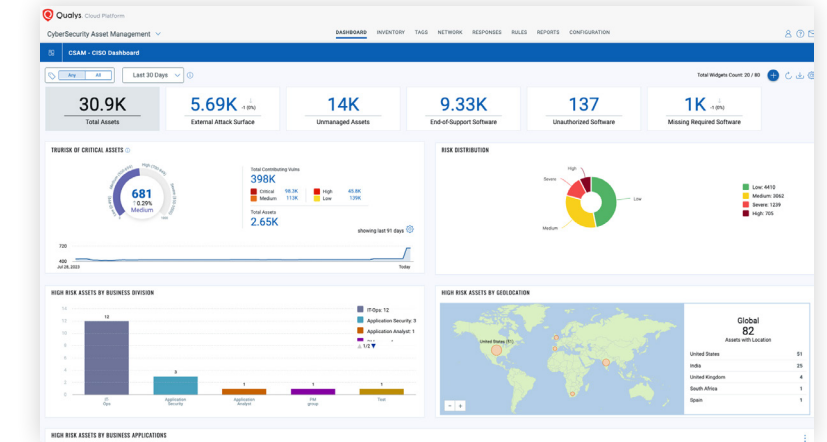
Know the true impact of cyber risk to your business

CISOs need a consolidated view of organizational risk. Security practitioners must quickly identify their most critical risk, assets impacted, and necessary steps to remediation — all while ensuring IT is in lockstep.

The Enterprise TruRisk Platform streamlines this communication for all stakeholders. CISOs can now aggregate, correlate, and contextualize data from over 25 threat feeds into one, central dashboard to communicate business risk implications from identified vulnerabilities, assets, and asset-groups. With clearly defined remediation workflows, all stakeholders are finally on the same page so everyone can take action to protect the business.

Dynamic CISO dashboards capture TruRisk across your environment

With the Enterprise TruRisk Platform, the assessment and communication of cyber risk and business risk are synonymously tethered with risk insights that security leaders and executive stakeholders can leverage.



ELIMINATE



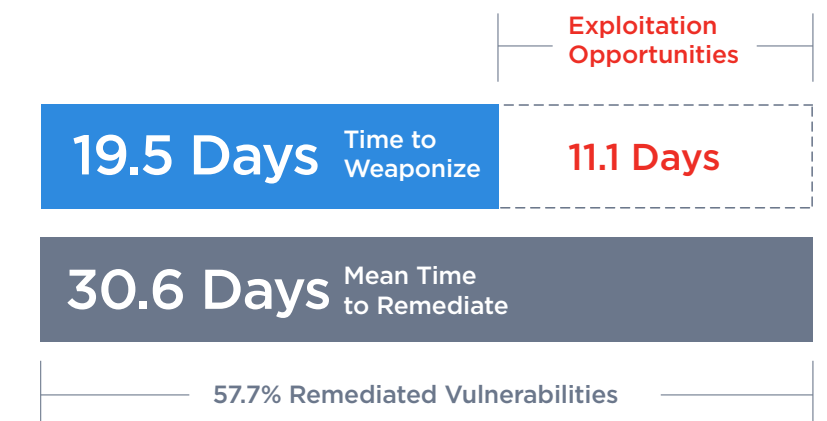
Prioritize and remediate risk at scale

VM solutions without natively integrated patch management and alternative remediation capabilities, such as virtual patching or scripting, aren't capable of reducing risk on their own.

While vulnerability remediation is traditionally an IT task, the CISO is ultimately responsible for cyber risk, and must take ownership of the IT-Security workflow. The Enterprise TruRisk Platform, Qualys provides the means to remediate efficiently with risk-based patching, AI-powered adaptive mitigations and a truly integrated workflow across teams.

Attackers have an 11-day advantage

Weaponized vulnerabilities are patched within 30.6 days on average, yet only patched an average of 57.7% of the time. It only takes attackers to weaponize these vulnerabilities 19.5 days on average.












*Data according to over 2.6 billion vulnerability scans from the Qualys Threat Research Unit (TRU).

How the Enterprise TruRisk Platform compares to other platforms

The Enterprise TruRisk Platform is the only natively developed cyber risk management platform. Because it's built on a foundation of risk-based vulnerability management, it's a highly scalable solution that allows businesses to add in external attack surface management, patch management, web application scanning (WAS), first-party (custom) software risk management, endpoint detection and response, policy compliance, and cloud workflow protection (CWPP) — all with the click of the mouse.

The Enterprise TruRisk Platform provides businesses with a unified view of their entire risk posture by leveraging powerful functionality, including:

 Hybrid Deployment A native, cloud-based SaaS tool with on-premises deployed sensors. LEARN MORE >	 Agent Support Qualys Cloud agents can be deployed on Windows, Mac, Linux, BSD, IBM AIX, Red Hat CoreOS, Solaris, and Chrome OS. LEARN MORE >	 Asset Discovery and Inventory Qualys uses industry-leading discovery methods, including native scanning, agent coverage, built-in passive sensing, EASM, and third-party connectors to provide comprehensive visibility along with inventory risk assessment. LEARN MORE >
 Vulnerability Identification Vulnerability identification is made based on running a vulnerability test against the application/software components using network scanners, agents, container scanners, passive scanners, and API connections. LEARN MORE >	 Configuration Remediation Qualys Custom Assessment and Remediation empowers users to apply their own remediation logic, such as change configurations, library updates, registry changes, file deletions, and more. LEARN MORE >	 Real-time Vulnerability Assessment Mean time to detect new vulnerabilities 4 hours or less. LEARN MORE >
 Six Sigma Accuracy Qualys consistently exceeds Six Sigma 99.99966% accuracy, the industry standard for high-quality vulnerability and compliance scanning using 25+ sources of threat intelligence and industry-leading threat research from the Qualys Threat Research Unit (TRU). LEARN MORE >	 Natively-Integrated Patching and Remediation Qualys ETP performs patch detection and patch deployment without requiring a VPN connection, as well as virtual patching, mitigation actions, and more. LEARN MORE >	 PCI Compliance Qualys performs PCI ASV scanning services to meet more than 97% of all PCI-DSS standards. LEARN MORE >

De-risk your business. Put the Enterprise TruRisk Platform to the test for 30 days within your environment.



About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based security, compliance and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings.

The Qualys Enterprise TruRisk Platform leverages a single agent to continuously deliver critical security intelligence while enabling enterprises to automate the full spectrum of vulnerability detection, compliance, and protection for IT systems, workloads and web applications across on premises, endpoints, servers, public and private clouds, containers, and mobile devices. Founded in 1999 as one of the first SaaS security companies, Qualys has strategic partnerships and seamlessly integrates its vulnerability management capabilities into security offerings from cloud service providers, including Amazon Web Services, the Google Cloud Platform and Microsoft Azure, along with a number of leading managed service providers and global consulting organizations. For more information, please visit qualys.com