



# Detecting and Fixing Risks in Your Supply Chain and in Custom Applications

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# Enterprise TruRisk™ Platform

Measure, communicate, and eliminate cyber risk.

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**De-risk your business.**

# Industry Leading Prioritization with **TruRisk**

Up to

**85%**

fewer vulnerabilities



## **Risk Based Prioritization**

Prioritize based on risk of exploitation, likelihood of exploitation, business impact & Mitre ATT&CK context



## **Measure CyberRisk**

Quantify risk across vulnerabilities, assets, and groups of assets



## **Best-In-Class Research Team & Threat Intelligence Included**

120+ strong research team  
25+ threat intel sources

# Expand to Measure Open-Source Risk

**79%**

Of software running on servers  
is open-source

**96%**

Of first-party (homegrown) software  
contains open-source components

**40+%**

Contain high-risk factors  
such as exploitable vulnerabilities

**52%**

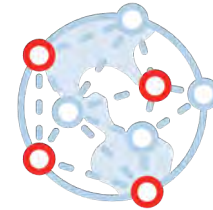
Of enterprises spent more than  
a month remediating Log4Shell

# Expand to Measure First Party Application Risk



## Home Grown, Custom Applications

Measure & Communicate your own  
custom risk in production

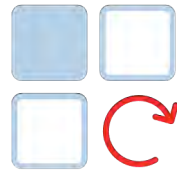


## Unique to Your Environment Risk

Example: Flag assets where a key service  
is not running, Create vulnerabilities for assets  
with unauthorized plugins or addons



# Expand Further



## SBOM

4:20 - 4:50 PM - Track 2

Unwrapping SBOMs for Knowing, Managing & Reducing the Cyber Supply Chain

Pablo Quiroga, Director, Product Management, Qualys

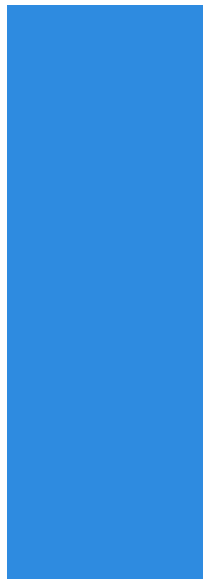


## SaaS Applications

Office365, SalesForce...

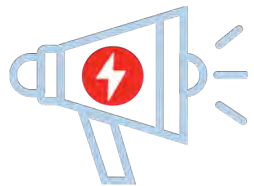
# Extended TruRisk – High to Serve Risk

TruRisk  
**768**



TruRisk  
**876**





# Be Ready for the Next Log4Shell!





# Runtime Software Composite Analysis (Open Source)



## In-Depth System Scan

Find all instances wherever they are on the system



## Inventory: know what you have

Be ready to communicate to the board and management about the next big open-source vuln



## 15k Open-Source Vulnerabilities

Measure your risk to open-source components

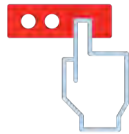


# Expand Qualys out-of-the-box signatures with custom logic



## Bring your Own QID

Write your own vuln detection script to measure your risk



## Control Where and When it Runs

Qualys agents runs your custom scripts



## Fully integrated into VMDR

Measure, prioritize and communicate custom risk as part of VMDR



PowerShell



python™



Perl



Lua



vbscript

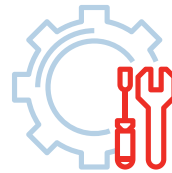
# Custom Elimination of Risk

# Eliminate Custom Risk

Create your Own Remediation Logic!



Respond to zero days  
before the official patch  
is deliver



Fix your custom risk



Update Open-Source  
libraries



# Demo



# Measure & Eliminate



## Improve Visibility

Extend vulnerability coverage over first-party apps, orchestrated within existing VMDR workflows



## Reduce Mean Time to Remediation (MTTR)

Respond faster to first-party threats and third-party zero-day threats



## Reduce Total Cost of Ownership (TCO)

Reduce TCO by consolidating multiple siloed point products into Unified One-platform-one-agent



# Risk Elimination – Patching & Beyond

**TODAY @ 4:30PM**

Remediation & Beyond: Alternative Mitigation Paths for Reducing Operational Risk



**SONY MUSIC**

**Associated  
British Foods  
plc**



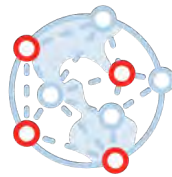


# Expand to Measure **First Party Application Risk**



## **Home Grown, Custom Applications**

Measure & Communicate your own custom risk in production



## **Unique to Your Environment Risk**

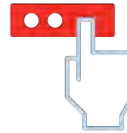
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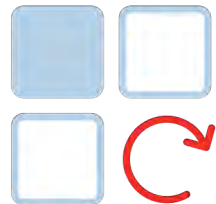


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**SBOM**

Of your 3<sup>rd</sup> Party Applications



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