



Measuring, Communicating and Eliminating Compliance Risk Continuously



Enterprise TruRisk™ Platform

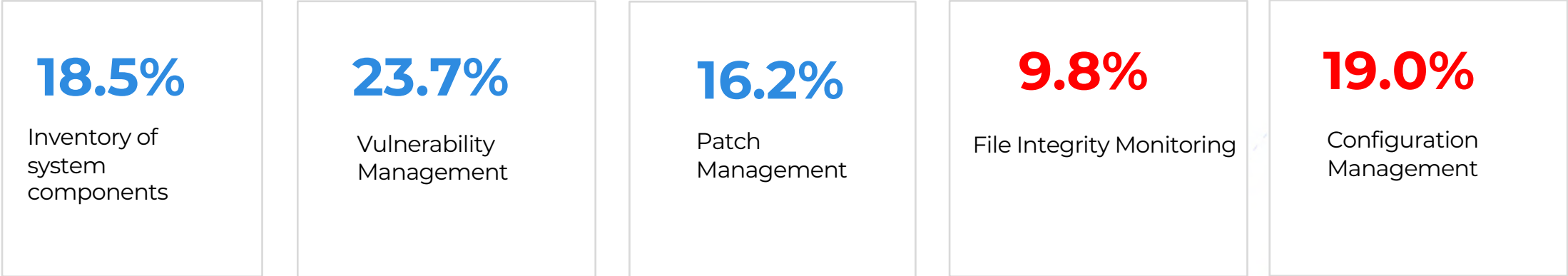
Measure, communicate, and eliminate cyber risk.

De-risk your business.

Challenges in measuring Compliance Risk

70% of firms need to comply with **5+** frameworks and regulation standards

Top Compliance Requirements we are failing to measure



Challenge of measuring exact Compliance Surface

Inability to show Compliance for critical assets



Unknown web servers



Unknown middleware

You can't assess and communicate Compliance Risk of what you **don't** know

86%

of the data breaches target Web Servers and Middleware

32%

of these mission critical assets are not assessed for Compliance

A clear recipe for Compliance Failures if auditors discover it

Source: 2023 State of the Internet Report

Challenges of Communicating Compliance Risk

Compliance risk communication is multifold. Need to communicate at multiple levels



CISO/Executives

How do I measure the Risk?

- ✓ Overall Compliance Posture
- ✓ Risk of Compliance Audit failures
- ✓ Is Compliance risk reducing?



Management

How do I measure and communicate the Risk?

- ✓ Compliance coverage
- ✓ Each requirement wise failures
- ✓ Unified Compliance reports



Security Analysts/IT

How can I eliminate the risk?

- ✓ Granular visibility into misconfigurations
- ✓ Password Policies, Access Controls
- ✓ Preventing misconfigurations

**Compliance is not just about scanning.
It is more about mapping and reporting
for diverse compliance standards.**

The Solution



Measure



Configuration Management



File Integrity Monitoring



Unified Reporting



Auto Remediation

Communicate

Eliminate

20k

Security Controls

65

Regulations Frameworks

PCI DSS 4.0 FIM Requirements

10.2.2 FIM events must have who, what, when and where details

10.3.4 Alert when existing log data is changed

10.4.1.1 **New Requirement:** Automated audit log reviews

10.5.1 Data retention for at least 12 months

10.7.2 **New Requirement:** Alert when FIM fails to work

11.5.2 FIM is deployed

997

Library policies

350

Technologies

Continuous Compliance

Risk Based Prioritization

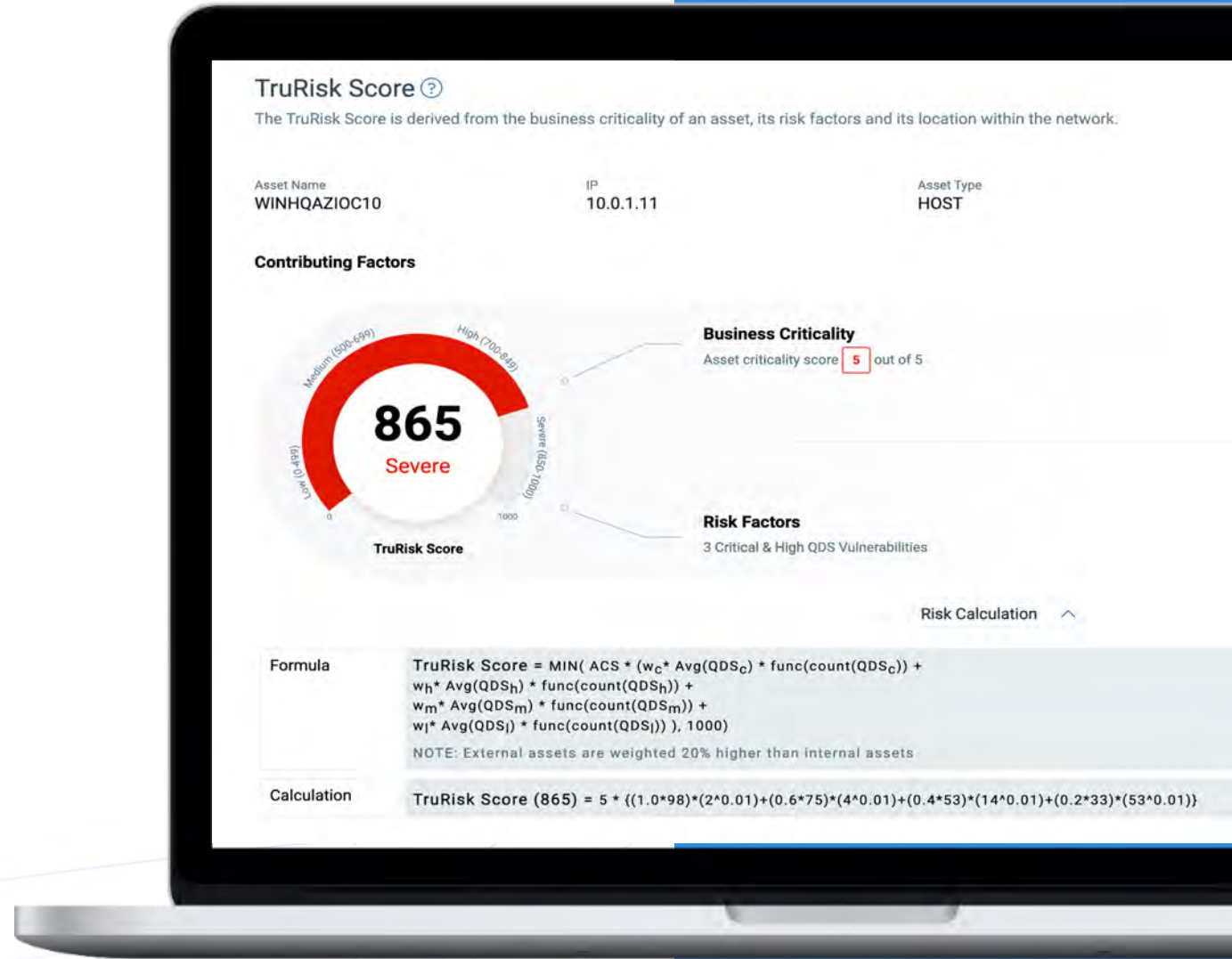
Measure the Risk



TruRisk integration

Prioritize risk of your misconfigurations

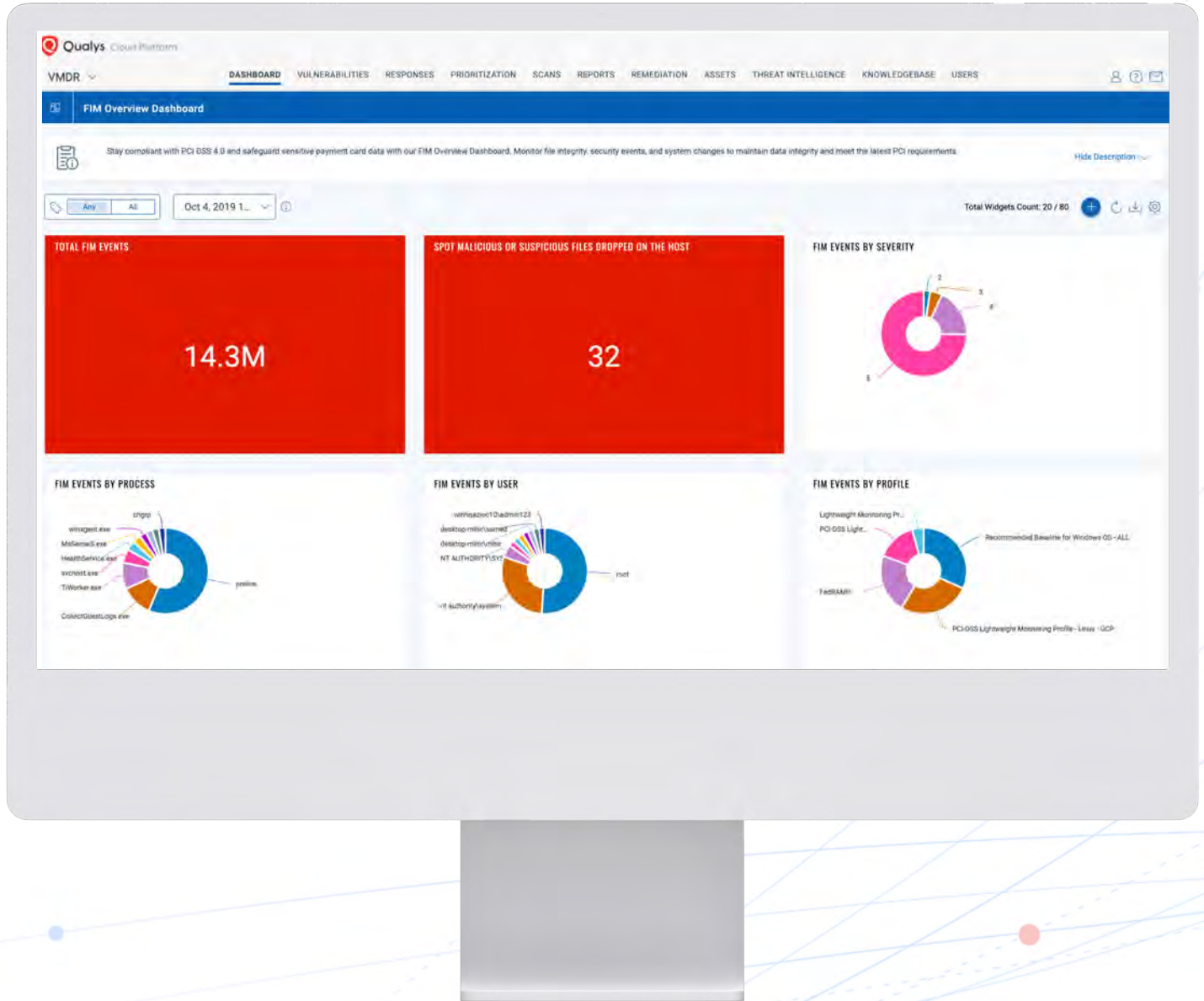
- ✓ Asset criticality
- ✓ MITRE ATT&CK mapping
- ✓ Control Severity
- ✓ Ransomware Exposure



File Integrity Monitoring

Measuring the compliance for PCI 4.0, HIPAA, NIST SI-7

- ✓ Full coverage for **PCI DSS 4.0** and other compliance regulations
- ✓ Advanced Noise Cancellation
- ✓ Inbuilt Threat Intelligence to Detect Malicious or Suspicious Hashes
- ✓ Same Agent



Communicate Compliance to your auditors

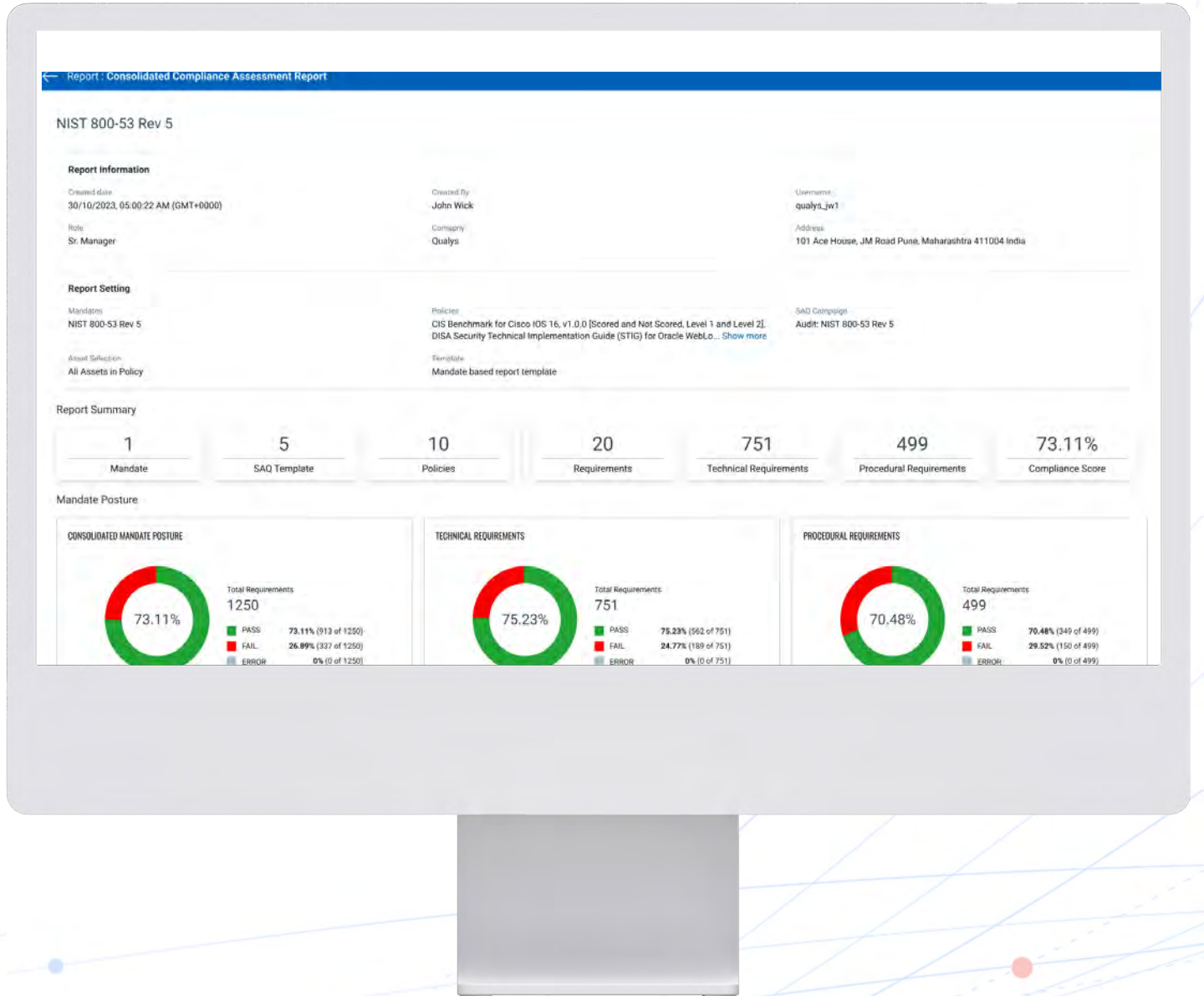
Out-of-the-box reporting for most failed compliance requirements

✓ Compliance reporting with auto cross mapping to 60+ security benchmarks and frameworks including CIS, DISA, NIST, PCI DSS

✓ FIM reports for PCI 4.0

✓ Unified assessment and tracking of Technical and Procedural controls

✓ Always Audit Ready



Automate ITSM Workflows

Communicate the Compliance Risk



Close the IT-Security gap

- ✓ Automatically create ServiceNow tickets remediate misconfigurations
- ✓ Communicate compliance risk to your GRC tools
- ✓ Automatically close out tasks once misconfigurations are resolved



Start Compliant, Stay Compliant

Eliminate the Risk from initial stages



Pre-defined Library for PCI 4.0 and NIST in CI/CD



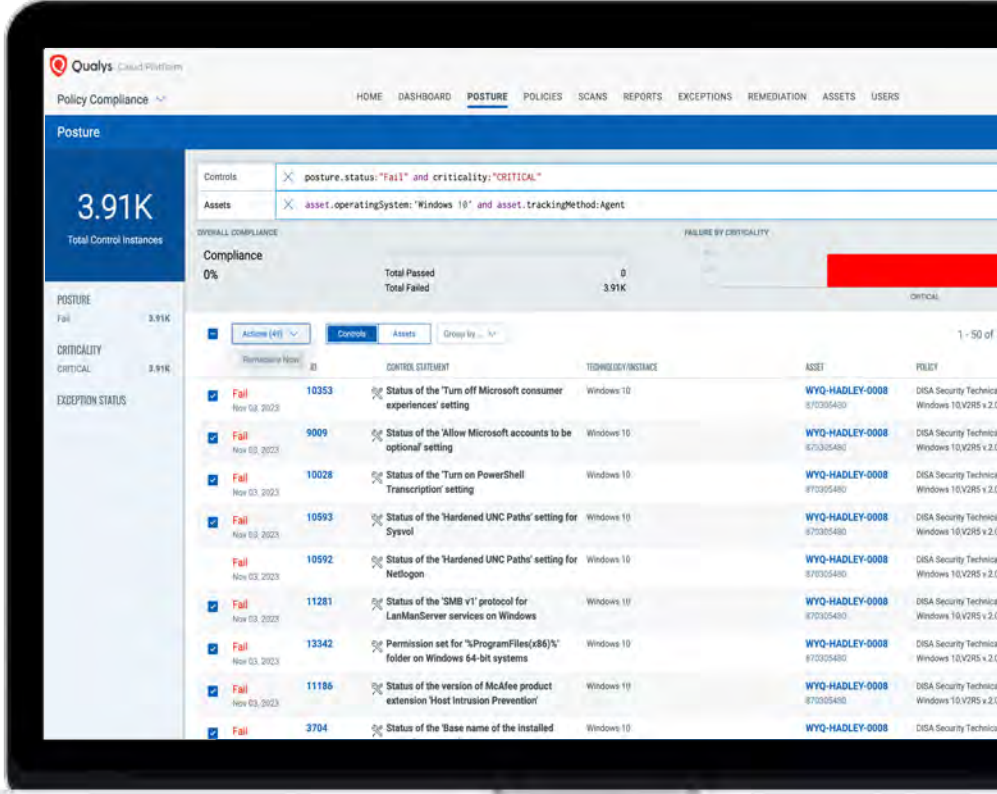
Start being compliant with golden images



Automatically fix compliance failures before non-compliant images roll out in production



Prevent exploits and improve overall compliance posture



Risk Reduction Impact

43%

Potential Cost Savings
and Risk Reduction

80%

Average Compliance Score for
customers using Qualys Policy
Compliance vs customers just
scanning for CIS benchmarks
51%

24%

Reduction in compliance fines



Demo





Topics

Continuous Compliance and Cloud

Four Common Trends in PCI Compliance

Continuous Compliance: Four Key Changes for Organizations

Qualys' Vision for PCI DSS 4.0



